Matt has enjoyed a 20+ year career in developing, managing and improving commercial operations for the Natural Products, Pharmaceutical and Cannabis Industries. His early work history included grafting rare species, clonal propagation, planting and harvesting, whereby he improved efficiency through project management, mechanization, and automated continuous flow processing at industrial scale. Matt developed new products and production techniques for his clients in the Natural Health Products and Supplements industries including vacuum-evaporated concentrates, isolation of polysaccharides, spray-dried extract powders and ethanolic extracts. In 2003, he co-owned and led Hawaii Phytomedicine and Associates where he employed distillation for the purposes of a new concentrate product line and expanded his addressable market with the rigorous standards of the EU Norm, USDA National Organic Program and Japan Agricultural Standard organic certifications. In 2010, Matt founded and continues to lead Botanical Process Solutions, which facilitates R&D, product development and manufacturing development for cannabis entrepreneurs in North America. His specialized consultancy work spans: Equipment design; Facility design and management; Intellectual property and brand licenses; Certified organic nutrient systems with the highest available nitrogen and phosphorous on the market for cannabis; Cannabis processing expertise in supercritical CO2; Short path and rolled film high vacuum distillation; Continuous and Semi-Continuous winterization; Decarboxylation; Terpene fraction distillation; Terpene isolation; Infused Product Formulation; and through his partner network, automated packaging, filling and capsule solutions as well as Centrifugal Partition Chromatography. He currently serves on the Medipharm Labs Scientific Advisory Board.